M.P.S. in Strategic Public Relations
Spring Semester
January 18 – April 26, 2017

The Graduate School of Political Management
THE GEORGE WASHINGTON UNIVERSITY

Sustainability Communications
PSPR 6207

Wednesday, 7:10 – 9:40 p.m.
Alexandria Graduate Education Center

BASIC INFORMATION AND RESOURCES

Instructor
Megan Kindelan

Contact Information
Phone Number: 863.289.9523
Email Address: megan.kindelan@gmail.com

Communication
I will be available before and after class each week to address any questions or concerns (preferred). During business hours, students can also reach me via email/G-chat or schedule a phone call.

Blackboard Site
A Blackboard course site has been set up for this course. Each student is expected to check the site throughout the semester, as Blackboard will be the primary venue for outside classroom communications between us. Students can access the course site at blackboard.gwu.edu. Support for Blackboard is available at 202.994.4948 or helpdesk.gwu.edu.

Academic Integrity
All members of the university community are expected to exhibit honesty and competence in their academic work. Students have a special responsibility to acquaint themselves with, and make use of, all proper procedures for doing research, writing papers, and taking exams. Members of the community will be presumed to be familiar with the proper academic procedures and will be held responsible for applying them. Deliberate failure to act in accordance with such procedures will be considered academic dishonesty. Academic dishonesty is defined as “cheating of any kind, including misrepresenting one’s own work, taking credit for the work of others without crediting them and without appropriate authorization, and the fabrication of information.” Acts of academic dishonesty are a legal, moral, and intellectual offense against the community and will be prosecuted through the proper university channels. The University Code of Academic Integrity can be found at studentconduct.gwu.edu/code-academic-integrity.

Support for Students with Disabilities
GW’s Disability Support Services (DSS) provides and coordinates accommodations and other services for students with a wide variety of disabilities, as well as those temporarily disabled by injury or illness. Accommodations are available through DSS to facilitate academic access for students with disabilities.
Please notify me if you require accommodations. Additional information is available at
www.gwu.edu/~dss.

In the Event of an Emergency or Crisis during Class
If we experience an emergency during class time, we will try to stay at this location until we hear that
we can move about safely. If we have to leave the building, we will meet in front of Starbucks to account
for everyone. Please refer to Campus Advisories for the latest information on the University’s operating
status: www.campusadvisories.gwu.edu/.

Attendance Policy
Attendance is mandatory. If you need to miss a class, it is your responsibility to notify me IN ADVANCE.
Please make sure you turn in any assignments due that week on time to receive full credit. Regardless of
the reason for missing class, you will not be able to make up missed class participation points.

Out-of-Class/Independent Learning Expectations
Over the course of the semester, students will spend at least 2 hours (120 minutes) per week in class.
Required reading for the class meetings and written response papers or projects are expected to take
up, on average, 7 hours (350 minutes) per week. Over the course of the semester, students will spend
25 hours in instructional time and 87.5 hours preparing for class.

Course Evaluation
At the end of the semester, students will be given the opportunity to evaluate the course through GW’s
online course evaluation system. It is very important that you take the time to complete an evaluation.
Students are also encouraged to provide feedback throughout the course of the semester by contacting
any/all of the following:

Professor Lawrence Parnell
Director, Strategic Public Relations Program
lparnell@gwu.edu | 703.299.4150

Dr. Jack Prostko
Associate Dean for Learning and Faculty Development
College of Professional Studies
jackp@gwu.edu | 202.994.3592

Suzanne Farrand
Director of Academic Administration, GSPM
sfarrand@gwu.edu | 202.994.9309
THE COURSE

Strategic Public Relations Program Objectives
Upon the completion of the Masters in SPR, students will have obtained an enhanced understanding and skills in:

1. Fundamentals of effective, strategic communications;
2. Best practices for writing, media relations and strategic communications planning and implementation;
3. Leadership in communications on a sound ethical and financial basis;
4. Working with management and staff/vendors to develop and manage the implementation of effective communications strategies.

Course Description and Overview
This course will define and examine sustainability and corporate social responsibility (or “doing well by doing good”), explore the unique communications challenges it presents and offer practical suggestions and tactics to respond to this movement. This will be accomplished through lectures, readings, independent and group learning, access to leading practitioners in the field and student research and discussion.

We will delve into what makes sustainability communications effective and help you discern why trying to maintain the appearance of doing good while continuing to operate in the old, less socially and environmentally sensitive ways is unacceptable in today’s world. Corporations, trade associations, non-profits and the government are being asked to be accountable to a whole new group of stakeholders. Public relations and communications professionals are the logical people to prepare strategic communications and operational plans that reflect their organization's commitment to sustainability communications that enhance their employer's reputation. To not do so is at best a missed opportunity and at worst a potential way to expose your organization to the harsh glare of the public spotlight.

The class will feature in-class activities, current research and guest speakers from major organizations with practical advice on meeting this challenge in the global marketplace. We will utilize case studies, professional journals and research to explore the topic and develop a comprehensive sustainability communications plan as the final project for the class.

As such, this course will reinforce and support student achievement in SPR Program Objectives three and four.

Course Learning Objectives
By the completion of this course, you will be able to:

1. Explain the history of sustainability communications and how it is applied in today’s communications landscape.
2. Gain an understanding of the scope of sustainability communications issues and develop a multi-stakeholder perspective in viewing these issues.
3. Explore the connections among organizational strategy and sustainability communications.
4. Critique and analyze current sustainability communications activity by companies and organizations from a knowledgeable perspective.
5. Analyze and recommend sustainability communications activities and communication strategies for companies, organizations or individuals.
6. Design and develop a comprehensive sustainability communications plan for a company or organization and recommend a structure to measure its outcome.

Course Expectations
- Work due on Wednesday must be turned in by e-mail to megan.kindelan@gmail.com before the beginning of class (7:10 p.m.) on the assigned date.
- Any assignment that is late will be marked down 10 points each day until it is turned in. I will only grant extensions for emergency situations that I know about in advance. It is your responsibility to plan ahead, notify me and turn assignments in early if you will be out of town or have a work event etc.
- Attention to detail is important (especially in PR!), so please make sure your question isn’t already answered in a Blackboard announcement or in this syllabus before contacting me.
- Class should be a time to be present and focused on the presentations, guest speakers, and class discussions. Please no side conversations with classmates, looking at your phone, or using your laptop for anything other than taking notes.
- All work for this class should be submitted in Microsoft Word (specs: double-spaced, 1” margins, page numbers, 12-point Times New Roman font).
- Neatness, punctuation, spelling and grammar are vitally important in our profession (and therefore in this class). Please take time to edit your work carefully before submitting it to me. This is a graduate-level course and I expect graduate-level work.

Evaluation and Grading

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<thead>
<tr>
<th>Assignment</th>
<th>Due Date</th>
<th>Points</th>
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<tbody>
<tr>
<td>Attendance and Participation</td>
<td>Ongoing</td>
<td>26</td>
</tr>
<tr>
<td></td>
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<td>(1 point for attendance and 1 point for participation x 13 classes = 26)</td>
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<tr>
<td>Weekly Assignments</td>
<td>Ongoing</td>
<td>15</td>
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<td>(2 points x 6 memos = 12)</td>
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<td>(2 points x 1 PPT = 2)</td>
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<td>(1 point x 1 “Top 10” list = 1)</td>
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<tr>
<td>Pop Quizzes</td>
<td>Surprise!</td>
<td>9</td>
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<tr>
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<td>(3 points x 3 quizzes = 9)</td>
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<tr>
<td>Midterm Paper</td>
<td>March 8</td>
<td>25</td>
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<tr>
<td>Final Project</td>
<td>April 26</td>
<td>25</td>
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<tr>
<td>TOTAL</td>
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<td>100</td>
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GSPM Grading Scale

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<tr>
<th>Grade*</th>
<th>Grading Standard</th>
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<tbody>
<tr>
<td>A</td>
<td>94-100 Your work is outstanding and ready for submission in a professional environment. Your material, effort, research, and writing demonstrate superior work.</td>
</tr>
<tr>
<td>A-</td>
<td>90-93 Represents solid work with minor errors. Overall, excellent work.</td>
</tr>
<tr>
<td>B+</td>
<td>87-89 Very good. Represents well-written material, research, and presentation, but needs some minor work.</td>
</tr>
<tr>
<td>B</td>
<td>83-86 Satisfactory work, but needs reworking and more effort. Note that although not a failing grade, at the graduate level, anything below a “B” is viewed as unacceptable.</td>
</tr>
<tr>
<td>B-</td>
<td>80-82 You've completed the assignment, but you are not meeting all of the requirements.</td>
</tr>
<tr>
<td>C+</td>
<td>77-79 Needs improvement in content and in effort. Shows some motivation and concern.</td>
</tr>
<tr>
<td>C</td>
<td>73-76 Needs reworking, improved effort, and additional research. Shows minimal motivation and concern.</td>
</tr>
<tr>
<td>C-</td>
<td>70-72 (lowest grade to pass) Poor performance. Major errors, too many misspellings, problems with accuracy, etc.</td>
</tr>
<tr>
<td>F</td>
<td>Below 70 Unacceptable performance, or inability to submit the assignment.</td>
</tr>
</tbody>
</table>

*Please note that you will be penalized for late submission of assignment(s).*

Required Text and Learning Materials

2. [CSRwire.com](https://www.csrwire.com). Create a free CSRwire account and sign up for the CSRwire Daily News Alert and read daily.
3. Other required reading materials (including relevant articles, blogs, essays, and research studies) are linked below in the “Course Calendar.” Additional reading assignments will also be distributed in class or on Blackboard throughout the semester.

Assignments (will be graded in terms of writing quality, analysis, and insightful content)

1. **“CSR in the News” Memos**
   a. Write a 500-1,000 word memo to me about a current sustainability communications initiative (your CSRwire Daily News Alerts should be helpful here in obtaining ideas for topics). Analyze the challenges, response strategies, execution and assessment. Back up your points with content from the lectures and readings. These memos must be submitted by 11:59 p.m. on Monday to Blackboard (and also via e-mail to me). Students should read the memos and write two substantive and instructive comments on the memos of your choice by noon on Wednesday. The most interesting memos/comment threads will be discussed in class that night.

2. **“CSR in the News” PowerPoint Presentation**
   a. Pick your favorite “CSR in the News” initiative that you profiled and prepare a 2-3 minute PowerPoint presentation for the class. Highlight what worked well and what could have been improved in the campaign. If you picked one of your earlier memos,
are there any updates? Back up your points with content from the lectures and readings.

3. **Midterm Paper**
   a. Choose a company or organization whose sustainability communications practices and initiatives you will analyze. Write a 10-page paper providing an overview of the sustainability communications strategies and initiatives of the company, analyzing one specific initiative in-depth and providing recommendations for next steps. Back up your points with content from the lectures and readings.

4. **Final Project Outline**
   a. Provide a bulleted outline to me of your final project, including company/organization selected, an outline of your communications plan, and supporting references.

5. **Final Project**
   a. Design and develop a comprehensive sustainability communications plan for a company or organization.

**Course Calendar**
*I reserve the right to alter course content and/or adjust the pace to accommodate class progress. Students are responsible for keeping up with all adjustments to the course calendar via in-class announcements and posts on Blackboard.*

*Please note we will have guest speakers, particularly post-midterm. I will announce the guest speakers in class and on Blackboard.*

**January 18 (Week 1)**

Class Content: Introductions; Overview of the Syllabus; Sustainability Communications Defined (aka the case for doing at least some good)

Reading Due: None

Assignment(s) Due: None

**January 25 (Week 2)**

Class Content: Corporate Social Initiatives: An Overview

Reading Due: CSRwire Daily News Alert for week; [22 Great Examples of Socially Responsible Businesses](https://www.csrwire.com/); [The Six Types of Corporate Social Initiatives](https://www.bcg.com/view/insights analyzes-the-six-types-of-corporate-social-initiatives)

Assignment(s) Due: Assignment 1 – “CSR in the News” Memo (Monday, 1/23, by 11:59 p.m.); 2 comments (Wednesday, 1/25, by noon)

**February 1 (Week 3)**

Class Content: Corporate Cause Promotions: Increasing Awareness and Concern for Social Causes
Reading Due: CSRwire Daily News Alert for week; Coombs & Holladay Chapters 1 and 2; Top 10 Types of Cause Promotions; Ikea and Better Shelter Sending Housing to Refugees; 3 Stories of Advancing Causes—And Profits

Assignment(s) Due: Assignment 2 – “CSR in the News” Memo (Monday, 1/30, by 11:59 p.m.); 2 comments (Wednesday, 2/1, by noon)

February 8 (Week 4)

Class Content: Cause-Related Marketing: Making Contributions to Causes Based on Product Sales

Reading Due: CSRwire Daily News Alert for week; Coombs & Holladay Chapters 3 and 4; Subway, Coca-Cola Launch Clean Water Cause Marketing Campaign; 7 Tips For Your Next Cause Marketing Campaign; Buy a Lady a Drink; CSR and Millennials

Assignment(s) Due: Midterm Paper Topic Approval (bring hard copy to class)

February 15 (Week 5)

Class Content: Corporate Social Marketing: Supporting Behavior Change Campaigns

Reading Due: CSRwire Daily News Alert for week; A More Socially-Responsible Super Bowl; Corporate Social Marketing: Benefiting Individuals, Society & the Corporation; Budweiser Partners with Uber; Diageo Aiming to Driving Home Dangers of Drunk Driving

Assignment(s) Due: Assignment 3 – “CSR in the News” Memo (Monday, 2/13, by 11:59 p.m.); 2 comments (Wednesday, 2/15, by noon)

February 22 (Week 6)

Class Content: Corporate Philanthropy: Making a Direct Contribution to a Cause

Reading Due: CSRwire Daily News Alert for week; Corporate Giving Trends and Best Practices; 10 Companies Doing Corporate Philanthropy Right; Pet Project

Assignment(s) Due: Assignment 4 – “CSR in the News” Memo (Monday, 2/20, by 11:59 p.m.); 2 comments (Wednesday, 2/22, by noon)

March 1 (Week 7)

Class Content: Community Volunteering: Employees Donating Their Time and Talents

Reading Due: CSRwire Daily News Alert for week; Engaging Employees Through Workplace Volunteering; The Business Case for Employee Volunteer and Skills Giving Programs; Volunteerism Core Component of CSR, Employee Engagement, Study Finds; Four Questions To Ask Yourself Before Setting Up An Employee Volunteer Program
Assignment(s) Due: Assignment 5 – “CSR in the News” Memo (Monday, 2/27, by 11:59 p.m.); 2 comments (Wednesday, 3/1, by noon)

March 8 (Week 8)

Class Content: Socially Responsible Business Practices

Reading Due: CSRwire Daily News Alert for week; How Target and Walmart Led a Push to Make Over Makeup; GM Exceeds Landfill-Free Goal; Adidas’s New Ocean Plastic Shoes; Turning a Bad Reputation Round Can Take Years of Good Leadership

Assignment(s) Due: MIDTERM PAPER (submit via e-mail no later than 7:10 p.m.)

March 15 (Week 9)

SPRING BREAK – NO CLASS

March 22 (Week 10)

Class Content: Creating a Comprehensive Sustainability Communications Plan/Implementing CSR

Reading Due: CSRwire Daily News Alert for week; Coombs & Holladay Chapters 5, 6, and 7

Assignment(s) Due: Assignment 6 – “CSR in the News” Memo (Monday, 3/20, by 11:59 p.m.); 2 comments (Wednesday, 3/22, by noon)

March 29 (Week 11)

Class Content: CSR Organizational Issues and Case Studies

Reading Due: CSRwire Daily News Alert for week; Coombs & Holladay Chapter 8; How Companies Report on Sustainability; Target Sustainability Journey

Assignment(s) Due: Assignment 7 – “CSR in the News” PowerPoint Presentation (presented in class)

April 5 (Week 12)

Class Content: CSR Economic Issues and Case Studies

Reading Due: CSRwire Daily News Alert for week; General Mills, NRG and P&G Shoot for 2 Degrees; Walmart Unveils New Sustainable Packaging Priorities; How H&M, Marks & Spencer and Zara are Fashioning Change; The Body Shop to Regenerate Over 18k Acres of Forest

Assignment(s) Due: Final Project Outline (bring hard copy to class as project consultations will occur during class)

April 12 (Week 13)
Class Content: CSR Societal Issues and Case Studies

Reading Due: CSRWire Daily News Alert for week; Why Dell Designs for Recyclability; Target Launches Sustainable Goals; The State of the Sustainability Profession, 2016; GreenBiz 30 Under 30

April 19 (Week 14)

Class Content: NO CLASS – work on your final project!

April 26 (Week 15)

Class Content: Course Wrap-up: Sustainability Communications Best Practices and Recommendations

Reading Due: CSRWire Daily News Alert for week

Assignment(s) Due: Assignment 8 – Your “Top 10” List of Sustainability Communications Best Practices (bring hard copy to class); FINAL PROJECT (submit via e-mail no later than 7:10 p.m.)

Copyright Statement

Unless explicitly allowed by the instructor, course materials, class discussions, and examinations are created for and expected to be used by class participants only. The recording and rebroadcasting of such material, by any means, is forbidden.